

Jeremiah W. (Jay) Nixon Governor

Doug Nelson Commissioner

## State of Missouri

Jefferson City, Mo 65101

## SELF REPRESENTATION AS AN "ELIGIBLE SMALL BUSINESS"

The undersigned seeks services from a state cost sharing program, Global Market Access Program (GMAP) under the Export Missouri Initiative.

- A. For purposes of implementing the Global Market Access Program the state operationally defines the term "eligible small business" as an entity that:
  - 1. Has annual sales of \$25 million or less, and with 500 employees or less;
  - 2. Has been in business for not less than a 3-year period ending on the date on which the application assistance was provided under Global Market Access Program;
  - 3. Is operating profitably, based on operations in the state of Missouri;
  - 4. Has demonstrated an understanding of the key aspects of exporting and doing business internationally as determined by the DED; and,
  - 5. Has in effect a strategic plan for exporting.

Submitting false information in order to obtain services from the Global Market Access Program is a violation of state legal code. If you submit false information the state may seek criminal, civil, and/or administrative remedies against you. The state may elect to exclude you from further participation in certain state programs and contracts if you submit false information in connection with receiving services from the Global Market Access Program.

I hereby certify that the business that I represent is seeking services from the DED recipient under the Global Market Access Program, and is an "eligible small business," pursuant to paragraph A. above.

Signature	Date	
Title	Company	

